



STATE OF NEW JERSEY

# SCHOOLS DEVELOPMENT AUTHORITY

## 2021 CONTRACTOR TRAINING PROGRAM

**FREE**



*An opportunity for small, minority, women, and disabled veteran-owned businesses to gain invaluable knowledge on ways to advance their organizations with specifics on conducting business with the SDA and other state agencies.*

### When:

Wednesday October 6th through  
Wednesday December 15th.

### What:

The Training Program will include weekly training sessions and additional networking sessions.

\*No sessions will be held on Election Day or Thanksgiving weeks.

### Time:

9:30 AM

### Classes Include:

- o Accounting for Construction Services
- o Basics of Estimating
- o Budgeting Construction Services
- o Business Plan 101
- o Construction Contract Law
- o Construction Project Management
- o DPMC Classification
- o EDA - Resources Available for Small Businesses
- o Finding the Work
- o Marketing Construction Services
- o Procurement

**2021 Registration Deadline:**  
**September 15th**

**For Additional Information Please Contact:**

Edye Maier

609.858-2909 or [contractortraining@njsda.gov](mailto:contractortraining@njsda.gov)

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